SESTEK

Elevate Customer Service with Al

SESTEK

Conversational **Solutions for Customer Service**

Market-leading Speech **Recognition Accuracy** Rate >97%

> 20+ Years in Conversational Tech

100% In-house developed products

400 customers in 20 countries

>100 R&D **Engineers**

> Recognized by leading consultancy firms



DMG ::: opusresearch

We Are A Conversational AI And Analytics Company Developing Products For Call Centers Under The Brand Name **Knovvu**













Knovvu Platform Snapshot





CHANNELS

Call Center

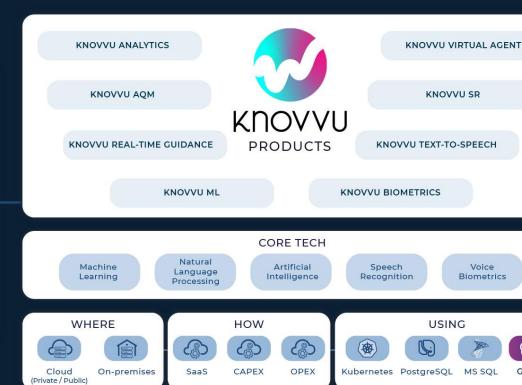
Mobile App

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WhatsApp

Website

Social Media



BACK-END SYSTEMS

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SOLUTIONS For Automation CONVERSATIONAL IVR BANKING BOT COLLECTION BOT E-COMMERCE HELP DESK WHATSAPP CUSTOMER SERVICE For Security CUSTOMER AUTHENTICATION AGENT VERIFICATION For Improvement INTERACTION ANALYTICS

QUALITY MANAGEMENT



When We Say Customer Service Automation...

Conversational data feed for improvement















Knovvu Virtual Agent answers 1 of 4 customer questions without the need of live agents* Knovvu Biometrics shorten calls requiring authentication by 20-30 seconds* Knovvu Analytics help improve customer satisfaction by 25%*



More A.I. Involvement



Fast Response Time



Real-time Performance

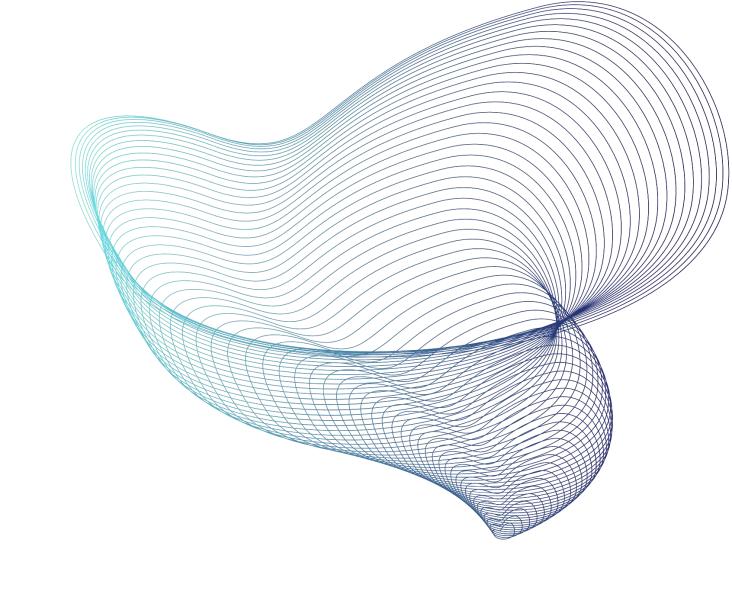


Simplicity for No-code Users



Cloud-native Architecture

Knovvu is Rearchitected for Efficiency





1 Higher Performance

Tasks like creating scenarios, designing forms and reporting can now be executed 50% faster.

7 Accuracy

We are proud of our market leading AI-based intent recognition accuracy rate

3 All in one

SR, TTS, NLU, orchestrator and design studio.

All in a single solution. No need for 3rd party involvement.

4 No code required

Drag & drop design for no-code users

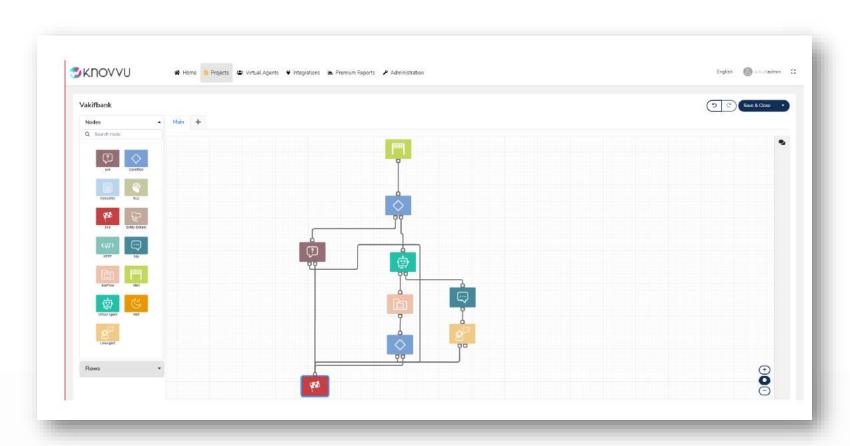
5 Domain Readiness

Pre-built and ready-to-go integrations

Super agent at every customer service channel

Engaging Design Studio

Smart conversations and complex business flows can easily be designed with gamification mindset. No IT support required.







>93%

Menu Navigation Accuracy Rate on 200+ Menu options



22%

NPS Improvement on WhatsApp Bot



1000 Hrs

Full-Time equivalent agent time saved monthly



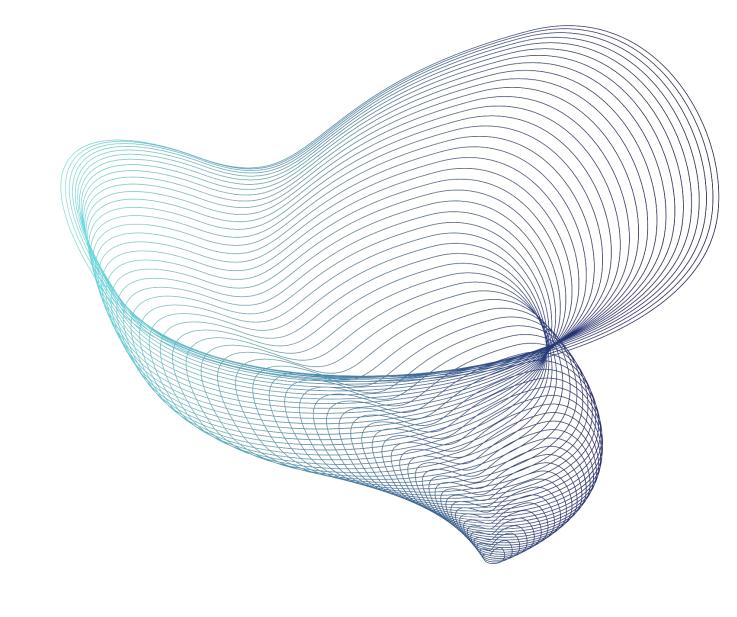
IGA is the world's largest airport with a 90 million passenger capacity, and the region's most important global transfer hub with its strong infrastructure, and superior technology.

Problem

Trying to offer the same high-level experience in every channel, IGA aimed to automate customer processes and reduce the workload of agents on simple tasks.

Product

Using Knovvu Virtual
Agent helped IGA to
answer customer needs
by directing them to the
menus of digital channels
without the need for live
agents 24/7.





Higher Performance95% faster speaker identification in large datasets

2 Accuracy98% accuracy in both speaker identification and verification

Faster Processing

Authentication duration reduced to 3-5 seconds

4 Reliability

Improved synthetic voice detection

5 More Noise. No Problem

State of the art noise and background speech elimination

Higher Accuracy. Higher Security. Faster Authentication.

Single Solution. Multichannel.

Knovvu Biometrics can authorize customers while they are engaging with the IVR or while talking to an agent





100+ parameters monitored for secure identification





19 Seconds

Decrease in Call Durations



Improvement

in Agent and Customer Experience



ING, one of the largest financial institutions globally, was targeting to increase efficiency at its call center with more than 200 agents in Turkey.

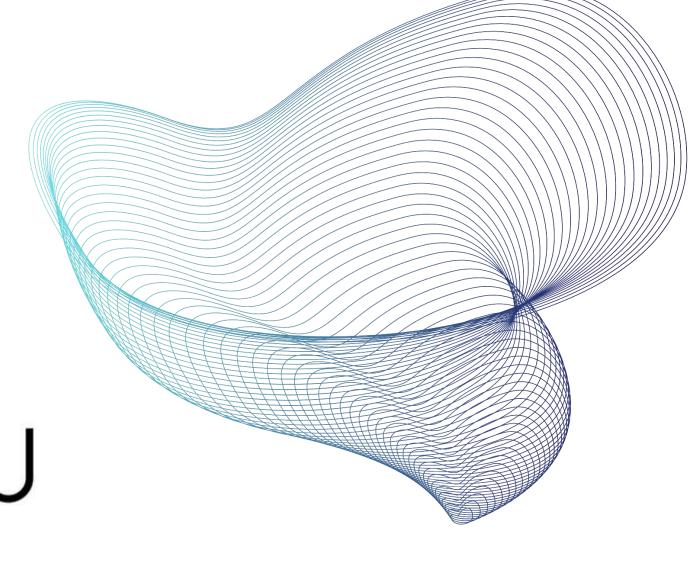
Challenge

ING aimed to simplify the authorization process for its customers calling the contact center for financial transactions.

Solution

Using Knovvu Biometrics, ING automated the customer authentication process and improved agent and customer experience simultaneously.







High Performance

We deliver faster response times and faster query results

2 More in the moment

Real-time triggers, real-time notifications to supervisors and real-time reporting

3 One Product, Multiple Users

Supports multi-tenancy for different teams, business units and operations

4 No code required

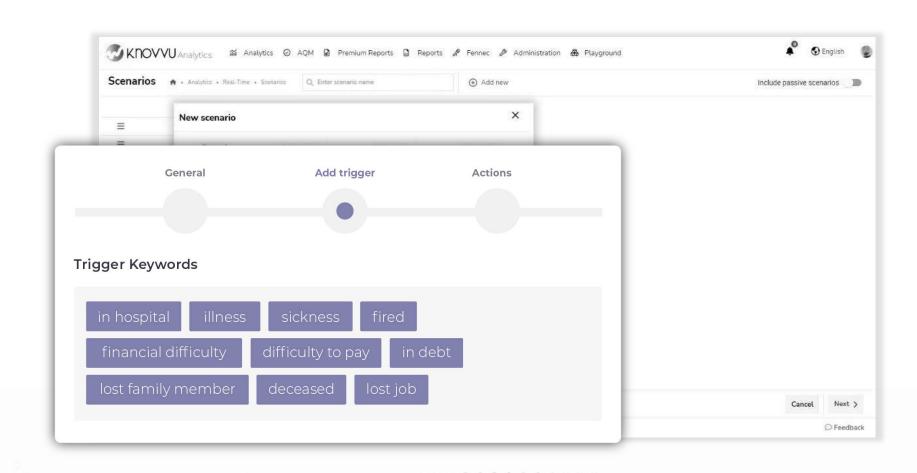
No-code users can easily design queries with our new product

Monitor 100% of Conversations. Solve Problems in Real Time.



Real-time Alerts

Prohibited words, urgent customer inquiries, or regulatory issues can easily be identified to notify supervisors instantly.





-॥॥- ING Turkey Conversational Analytics



9%

Increase in Sales Conversations



25%

Increase in Profit Per Agent



20%

Decrease in Complaint Calls



ING is one of the leading banks, operates with more than 3000 employees and 150+ branches in Turkey.

Problem

ING Turkey was searching for a solution to evaluate 100% of all interactions and effectively analyze them for actionable results.

Product

Using Agent
Performance Analytics,
ING effectively trained
agents, improved their
performances and
increased the sales
revenue significantly.











Cigna®















hepsiburada

vodafone













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For More Details

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